

SALON DU BRASSEUR

THE LEADING TECHNICAL EXHIBITION IN FRANCE
FOR PROFESSIONAL AND AMATEUR BREWERS



OCTOBER
20th & 21st
2023

PARC
EXPO
NANCY

APPLICATION FOR ADMISSION

File to be returned before 09/15/2023

Must be emailed
to the sales person :

Anne AUDINOT
aat@destination-nancy.com
06 08 07 34 83

Or by post :
DESTINATION NANCY
1 Place de la République
CS 60663
54063 NANCY CEDEX

To be validly registered, this application for admission is to be returned duly completed,
signed and bearing your company's stamp, accompanied by :

- Dependent on your legal status, either a certificate of incorporation which is less than 3 months old or a copy of your company's certificate of registration on the ad hoc organisation's registry,
- Settlement of the payment on account due on the basis of the date of your application. Only complete files are processed. The allocation of stands is carried out as follows:
- Files returned after this date will be assigned in the order of arrival, as evidenced by the postmark, and to the possibilities.
- A certificate of insurance

YOUR COMPANY DETAILS : CORRESPONDENCE ADDRESS

NAME OR COMPANY NAME :

Legal status : Association ☐ Auto entreprise ☐ Comité d'entreprise ☐ EIRL ☐ Entreprise individuelle ☐

EPA ☐ EPIC ☐ EPL ☐ EURL ☐ Profession Libérale ☐ SA ☐ SARL ☐ SAS ☐ SASU ☐ SNC ☐

Manager's surname and first name : Position :

Address :

Post Code : City : Country :

Tel : Mobil phone :

E-mail : @ Website :

Company registration Nr : APE trade sector code or NAF Business Code :

Liable for TVA : Yes ☐ No (it is mandatory to attach a document in proof) ☐ EEC VAT Number :

For non-EU exhibitors : Tax identification number (NIF) :

INVOICING ADDRESS (to be completed if different from the company address)

Name or company name :

Address :

Post Code : City : Country :

All the invoices will be dematerialized and will be sent in PDF by email. By default, they will be sent to the person who is responsible of the file. If you want to receive your invoice(s) in a paper format, please let us know this here, with this sentence «i'd like to receive my invoices by mail.» ☐

APPLICATION MANAGER

(to be stated if the person is not mentioned in the correspondence address session, He/She will receive information about how the event is organized)

Name or company name: Mobil phone :

Tel : Position :

Company employee : Yes ☐ No ☐

E-mail : @

www.salondubrasseur.com

« The personal informations you have provided are necessary for the processing of your reservation by DESTINATION NANCY and the management of your commercial relations with this organization. Those personal informations may be used for the purposes of direct prospecting (e-mail, sms, mms, or fax) related to the professional activity by DESTINATION NANCY and entities of the DESTINATION NANCY, unless you check the box below » ☐



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DESTINATION
NANCY
PARC DES EXPOSITIONS

SECTOR OF EXPOSITION

INDICATE BELOW THE MAIN SECTOR THAT DEFINES YOUR ACTIVITY

(refer to the attached nomenclature, the theme corresponds to hundreds (100, 200, 300...), it will be used to describe your business in the communication tools of the exhibition)

DESCRIPTION OF PRODUCTS EXHIBITED :

Please report the codes produced using the attached nomenclature. If you can't find a section corresponding to your activity, please contact us to create it.

5 PRINCIPALES SECTIONS	EXTRA PAYING SECTIONS AT 12€ / SECTIONS.	
1.	6.	11.
2.	7.	12.
3.	8.	13.
4.	9.	14.
5.	10.	15.
TOTAL SERVICES NET OF VA €		

YOU ARE : ☐ MANUFACTURER ☐ DISTRIBUTOR ☐ IMPORTER ☐ EXPORTER ☐ EXCLUSIVE AGENT

YOU ARE INTERESTED IN: ☐ ONLY PROFESSIONALS ☐ PROFESSIONALS AND NON-PROFESSIONALS

STAND SIGNAGE : sign with 2 lines of a maximum of 16 characters.

The name mentioned for the sign will also be used for the catalog and the website of the event. The first letter determines your classification.

After september 1st, you may not be registered in the catalogue.

ACTIVITY OF YOUR COMPANY :

(IMPORTANT: the text will be copied and not modified, 70 characters maximum)

.....

DESCRIBE YOUR PRODUCTS AND BRANDS * :

.....

.....

CODE	DESCRIPTION	UNIT PRICE NET OF VAT	QTY	TOTAL EX VAT
ADMINISTRATIVE CHARGE - MANDATORY				
DDABR	Including application management, supply of exhibitor badges and assembly/ disassembly badges according to the quota defined in the Event's Special Regulations, selling rights, registration on the list of exhibitors, getting a personalized invitation code to invite your customers for free	230,00€*	1	230,00€

* Last year exhibitors will get a 25€ discount on their application fees.

CHOOSE YOUR STAND

PACK STAND PME : 1 PME pack stand max per company Structure comprising: modular dividing partitions in an anodised aluminium finish with white melamine infill 2.4 metres high with an aluminium outside band, a connexion of 1kw, 1 DEL Ramp, carpet, frontage sign and waste treatment (€ 2 per m²) Warning : this stand is reserved for SMEs with less than 2 million euros of turnover for the 2020 or 2019 financial year (proof required)				
EQPME	Equipped Stand Pack PME 9m²	615,00€	.....	..... €
SUBTOTAL TOTAL SERVICES + STAND RESERVATION : €				

* The organizer may ask the exhibitor to remove any of his/her undeclared product.

The organizer is allowed to move anytime the stand of the exhibitor to a more appropriate area of the exhibition.

STANDS CUSTOMIZATION

1- STATE THE SURFACE AREA REQUIRED FOR YOUR STAND

NUBR	Surface only. Area delivered without equipment, partitions or carpet. 18m ² minimum	per m ²	78,00€	.....	..... €
EQBR	Stand equipped with bare surface - mandatory for stands of less than 18m² Structure comprising: modular dividing partitions in an anodised aluminium finish with white melamine infill 2.4 metres high with an aluminium outside band, 1 DEL ramp (non powered), carpet.	per m ²	102,00€	.....	..... €
DCHX	Sorting and waste treatment MANDATORY	per m ²	2,80€	.....	..... €
ENSD	Frontage sign (45cm x 35cm format) - mandatory to affix this to your stand.		26,00€	1	26,00€

2 - STATE THE NUMBER OF OPEN ANGLES REQUIRED CREATED BY THE SIDES FACING THE AISLES. THIS OPTION WILL BE MET ON THE BASIS OF WHAT IS STILL POSSIBLE AT THE DATE OF AGREEING THE APPLICATION

AGLBR	Angle open sides	each	200,00€	.....	..... €
ENSDSUP	Additional signage for stands having 2 to 4 open angles.	each	26,00€	.....	..... €

3- STATE THE EQUIPMENT THAT YOU WISH TO HAVE

MOQ	Carpet (OPTION) - Supply and installation	per m ²	9,20€ €
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STORAGE ROOM

RSVE1	1m ² storage room for an equipped stand		175,00€ €
RSVE2	2m ² storage room for an equipped stand		226,00€ €
RSVN2	2m ² storage room for bare stand		380,00€	.....	..... €
RSVN4	4m ² storage room for bare stand		435,00€	.....	..... €

TOTAL SERVICES NET OF VAT : €

2

Personalised facilities (doors, partitions etc.) and equipment, furnitures and plants may be ordered using the forms in the Exhibitor's Guide which is to be sent to you with the Confirmation of stand allocation and the related map.

ORDER FOR THE TECHNICAL SERVICES

CODE	DESCRIPTION	UNIT PRICE NET OF VAT	QTY	TOTAL EX VAT
ELECTRICITY - MANDATORY				
ELJ01K5 ELJ03K ELJ06K ELJ08K ELJ12K ELJ15K ELJ20K ELJ30K ELJ40K	Intermittent connection (electricity supplied in hall opening hours): Single phase supply : <input type="checkbox"/> 1,5 kw - 170 € <input type="checkbox"/> 3 kw - 330 € <input type="checkbox"/> 6 kw - 485 € Three phase supply : <input type="checkbox"/> 8 kw - 555 € <input type="checkbox"/> 12 kw - 815 € <input type="checkbox"/> 15 kw - 930 € <input type="checkbox"/> 20 kw - 1 155 € <input type="checkbox"/> 30 kw - 1 535 € <input type="checkbox"/> 40 kw - 1 710 €		.....	..... €
ELP03K ELP06K ELP08K ELP12K ELP20K	Permanent connection (electricity supplied 24h/24) : Single phase supply : <input type="checkbox"/> 3 kw - 665 € <input type="checkbox"/> 6 kw - 925 € Three phase supply : <input type="checkbox"/> 8 kw - 1 055 € <input type="checkbox"/> 12 kw - 1 425 € <input type="checkbox"/> 20 kw - 2000€	..... €	.....	..... €
WATER & OTHER SERVICES				
HOBS	Water supply (inlet and outlet water)	285,00€	.....	..... €
RACEAU	Labor device water connection	82,00€	.....	..... €
FRIGO140	Table-top refrigerator rental 140L approximately	93,00€	.....	..... €
LEVR	Rent of a sink	164,80€	.....	..... €
WIFI	Wifi for the duration of the event.	52,00€	.....	..... €
DOUSCAN	Scanner visitors	155,00€	.....	..... €
TOTAL SERVICES NET OF VAT : €				

3



For all handling needs, forklift with driver, please contact our handling company CLAMAGERAN : 01 43 95 18 03.

SUBTOTAL TO REPORT NEXT PAGE : €

DEVELOP YOUR VISIBILITY !

CODE	DESCRIPTION	UNIT PRICE NET OF VAT	QTY	TOTAL EX VAT
YOUR ADVERTISEMENT IN THE PAPER GUIDE (A5 FORMAT) WARNING : TRANSMISSION OF YOUR ELEMENTS BEFORE 09/01/2023				
PLEPAG	Full inner page quadri H200mm X L140mm (without cut line) - jpg 300 dpi files or 300 dpi high definition pdf files. Text must stop at 5mm from the edge.	380,00€	.....	..... €
DEMPAG	Inner half-page quadri H97,5mm X L140mm (without cut line) - jpg 300 dpi files or 300 dpi high definition pdf files. Text must stop at 5mm from the edge.	230,00€	.....	..... €
QRTPAG	Quarter page quadri H97,5mm X L67,5mm (without cut line) - jpg 300 dpi files or 300 dpi high definition pdf files. Text must stop at 5mm from the edge.	155,00€	.....	..... €
LOGPLA	1 Logo on visit plan of the event integrated in the exhibition catalog, limited to 12 advertisers	195,00€	.....	..... €
SURLIG	Highlighting your company name on the exhibition catalog - limited to 15 advertisers	83,00€	.....	..... €
SIGNAGE				
DALSOL	Floor slab to guide visitors to your stand (supply and installation) 500x500mm each	51,50€	.....	..... €
YOUR ADVERTISEMENT ON THE EXHIBITION WEBSITE				
BANHOM	Banner Home Page in rotation (4 ads maximum), format 1130x139px - limited to 4 advertisers	257,50€	.....	..... €
BANSIT	Banner Home Page in rotation (out of home page), format 1130x139px	155,00€	.....	..... €
TOTAL COMMUNICATION SOLUTIONS NET OF VAT :			 €

4

GENERAL TOTAL OF VAT = 1 + 2 + 3 + 4 €
DEPOSITE RATE	x 40%
AMOUNT OF THE ATTACHED SETTLEMENT €

PAYMENT CONDITIONS

Admission application form **sent complete** :

- Completed, dated, signed
- Insurance certificate covering your civil liability during the event, including assembly and disassembly
- Certificate of incorporation of less than 3 months.

Deposit (40% of the total including VAT) to be paid at the bill reception
DEADLINE FOR RECEIPT OF PAYMENTS THE 09/04/2023

By check or bank transfer



Rinse glasses will be available on the exhibition

INSURANCE

- ☐ Following confirmation of my admission, I shall be taking out insurance with an insurance company of my choice for cover complying with that defined under INSURANCE in the General Regulations and the Event's Special Regulations received with this admission application. Cover will be for third-party liability and exhibition all-risks. I shall send a certificate of insurance, on a mandatory basis, to DESTINATION NANCY, at the latest by 09/15/2023. If I fail to provide a certificate complying with the provisions set out above or fail to supply it within the time limit, I authorize DESTINATION NANCY to take out insurance on my behalf and at my cost with an insurance company of its choice complying with the required cover. I undertake to pay for all of the services invoiced by DESTINATION NANCY at the latest by the day before the event opens to the public.
- ☐ I wish to subscribe for the insurance formula offered by DESTINATION NANCY providing me with third party and exhibition all-risks cover. Cover premiums and prices (€170) will be set out in the INSURANCE form in the Exhibitor's Guide to be sent to me with confirmation of my admission.

PARKING AREAS

This parking place give you the right to park, not to security. Only the exhibitor's vehicle insurance covers theft, windscreen breakage etc., in the event of taking out the cover provided for. Caravans and camping cars are prohibited from parking. Access to PMR parking places is limited solely to vehicles supplied with regulatory stickers. Photocopies affixed behind the windscreen are not acceptable and vehicles in contravention will be impounded.

ELECTRICITY

In compliance with regulations, each stand is to be equipped with a fuse box with protection switch and emergency cut-off. This fuse box should be correct for the power that you have required. All fuse boxes should be accessible to technicians. Checks will be carried out on each stand. In the event of seals broken on the fuse box and where it is found

that power supply greater than that ordered has been connected, the electricity will be cut until payment for the fee for the necessary power has been paid, increased by 50%. Please supply a dimensionned plan if there is a special placement required for your electrical box.

HYGIENE FOR STANDS SELLING FOOD PRODUCTS

Tasting stands and those for the trade of food products may not be operated if they are not equipped with a sink with running water, continuous electricity supply for refrigerators and washable plasticized flooring.

DISTRIBUTION OF DRINKING WATER AND THE EVACUATION OF WASTEWATER

Supply: PVC Ø 15/18 mm with a faucet or stopcock at the end. Evacuation: supply and fixing on site from drainage inspection points in PVC Ø 30 mm pipe. Please supply a dimensionned plan if there is a special placement required for your water supply system. Hot water heater: it is mandatory that all equipment connected to the water network has a hydraulic safety system or an anti-return system avoiding heating of incoming cold water upstream of the connection.

bound to take out personal insurance for themselves, their staff and any person acting on the their behalf at the fair, covering third-party liability and property damage and loss. This is to be taken out by the exhibitors at their own cost with their own insurers or with the insurer approved by the organisers. Cover is for the whole calendar period from the start of the setup phase until the end of dismantling the fair. Exhibitors are to provide proof, upon confirmation of the admission and at the latest 21 (twenty one) days before the first set up date, by producing an insurance certificate cover for the values defined for the types of liability under the INSURANCE section of the Fair's Special Regulations. The organisers will not be liable, in particular in the event of loss, theft or damage.

INSURANCE

In addition to insurance covering items which are on exhibition or more generally all items whether movable or not and their values, exhibitors are

PAYMENT METHOD CHOSEN

- ☐ By bank or postal check made out to DESTINATION NANCY
Very important: indicate on the back of the check:
SDB23 + your name + customer ID

- ☐ Bank transfer to an account opened with BPALC.
Very important: state transaction reference:
SDB23 + your name + customer ID

BP ALSACE LORRAINE CHAMPAGNE				
Titulaire du compte/Account holder		Ce relevé est destiné à être remis, sur leur demande, à vos créanciers ou débiteurs appelés à faire inscrire des opérations à votre compte (virements, paiements de quittances, etc.). Son utilisation vous garantit le bon enregistrement des opérations en cause et vous évite ainsi des réclamations pour erreurs ou retards d'imputation. This statement is intended for your payees and/or payors when setting up Direct debit, Standing orders, Transfers and Payment. Please use this Bank account statement when booking transactions. It will help avoiding execution errors which might result in unnecessary delays.		
SAPL DESTINATION NANCY EVENEMENTS AUTOPRODUITS 1 PLACE DE LA REPUBLIQUE NANCY 54063 NANCY CEDEX				
Relevé d'identité bancaire / Bank details statement				
IBAN (International Bank Account Number) FR76 1470 7000 2032 0215 8233 627			BIC (Bank Identification Code) CCBPPFRPPMTZ	
Code Banque 14707	Code Guichet 00020	N° du compte 32021582336	Clé RIB 27	Domiciliation/Paying Bank CAE NANCY

In signing this application for admission and sending it to the organisers, I acknowledge having read and accepted the General Regulations for commercial events organised by DESTINATION NANCY, the Event's special regulations and the fire safety regulations, I certify that I have read them and accept all of the provisions unreservedly and undertake to comply with them. All of these documents may be consulted at any time on the event's website at: www.salondubrasseur.com

Signed at : Dated :
Name and First Name : Position :

STAMP

SIGNATURE

NOMENCLATURE PRODUCTS

«SALON DU BRASSEUR»

RAW MATERIALS	100	405	Beer crates
Adjuncts (corn, rice, fruits, herbs, spices)	101	406	Filling machines
Others	102	407	Cardboard packaging
Bacteria	103	408	Cask-Conditioning
Hops	104	409	Labeling and marketing equipment
Home Brewing starter kits	105	410	Labels
Yeast	106	411	Kegs
Malts	107	412	Corking, attaching screw top
		413	Cleaning bottles and cops
		414	Cleaning Kegs
		415	Barrels (Stainless steel, wood)
		416	Depalletizing machine, packing and palletizing
PROCESSING	200		
Air compressors	201		
Others	202	500	LOCAL AND LABORATORY FITTINGS
Fermentation room and storage	203	501	Local development
Cleaning in place system	204	502	Consumables
Pumping	205	503	Laboratory and Measuring devices
Steam supply	206	504	Culture Media
Chillers	207		
Taps	208		
Brewhouses	209		
Manutention systems	210	600	MARKETING AND CATERING EQUIPMENT
Tanks	211	601	Accessories
Water traitement	212	602	Veding machines and taps
Piping	213	603	Pub equipment
Filtration	214	604	Catering equipment
Clarification and stabilisation	215	605	Refrigeration equipment
Draff reuse	216	606	Glass and Dishwashing equipment
		607	Advertising
		608	Glasses, mugs, and other drinkware
AUXILIARY MATERIALS	300		
Gas	301		
Lubricants	302	700	SERVICES
Cleaning agents	303	701	Others
Refinement products (Wooden barrels, wood chips)	304	702	Banks and insurances
		703	Consulting
PACKAGING	400	704	Training
Adhesives	401	705	Energy provider
Cans	402	706	It - Softwares
Closer system (crown corks, screw caps, corks)	403	707	Média
Bottles	404	708	Industry association syndicat

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EXPO
NANCY**

CONTACT

YOU WANT TO PARTICIPATE IN LE SALON DU BRASSEUR

Contact us now :

Anne AUDINOT
SALES CONTROL
AND SALES PERSON

aat@destination-nancy.com
+33 (0)6 08 07 34 83
+33 (0)3 83 17 31 84

Or register directly
www.salondubrasseur.com